



Press release

MAN Truck & Bus Middle East

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European Truck Platooning Challenge 2016: MAN demonstrates efficiency through networking

MAN Truck & Bus gives the green light for its convey joining the "European Truck Platooning Challenge 2016' being run by the Dutch government as part of their EU Presidency. The aim of the project is to explore the potential in terms of road safety and to increase the efficiency of road freight transport. In specific terms, the project intends to reduce CO₂ emissions by employing 'slipstream driving', whilst simultaneously improving traffic safety on motorways by lightening the burden on drivers. MAN Truck & Bus is participating in this research project by providing test vehicles. The MAN convoy, or 'platoon', consisting of two MAN TGX 18.480 semitrailer tractors, set off from Munich on 4 April 2016 heading for Rotterdam, which will host a demonstration of technology from all participating manufacturers on 6 April 2016 ahead of the meeting of EU transport ministers.

"Economy and environmental compatibility will require new strategies in the future. While consumption in the traditional automotive industry can only be adjusted to a limited extent through improvements in aerodynamics, lightweight construction and drive technology, digital innovations can deliver significantly greater economy," says Joachim Drees, CEO of MAN Truck & Bus AG. One possibility would be travelling in platoons.

According to Franz Freiherr von Redwitz, Managing Director of MAN Truck & Bus Middle East, "As an industry leader, we are committed to exploring new technologies and initiatives that can improve the overall performance of the vehicle while also reducing emissions. Transporting goods on highways could soon become even more efficient and safe thanks to digitally connected semitrailer tractors through platooning. This also signals

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MAN Truck & Bus is part of Volkswagen Truck & Bus GmbH and one of Europe's leading manufacturers of commercial vehicles and supplier of transport solutions, with revenues of approximately €9 billion a year (2015). The product portfolio includes trucks, buses and diesel engines, as well as services related to passenger and cargo transport. MAN Truck & Bus employs more than 35,500 people worldwide.



the changes that will come into place in the transportation industry in the future due to the impact of such digital innovations.”

Platooning involves two or more truck and trailer combinations travelling in close proximity with the aid of technical driver assistance and control systems and car-to-car communication, whilst simultaneously enhancing road safety. Thanks to this electronic 'tow bar', the longitudinal and lateral control of the vehicle to the rear is automated; in other words it follows the HGV in front. Here, the distance between each semitrailer combination is under 15 metres or around half a second of driving time. 'Slipstream driving' set up in this way enables fuel savings, depending on vehicle type and the length of the convoy, of up to ten percent for the whole platoon, bringing with it a reduction in CO₂ emissions. The desired effects are best achieved at a speed of 80 km/h.

Experts also expect platooning to improve traffic flow on motorways, meaning improved traffic safety and a more efficient traffic system. Around 90% of all traffic accidents are attributable to human error, with 'longitudinal traffic accidents' such as rear-impact crashes in freight transport making up the lion's share of these, at almost 70 percent. According to the German Federal Statistical Office, the greatest source of risk on motorways is not maintaining a large enough distance. The use of modern assistance systems helps to prevent precisely this kind of situation. As platooning can only be used in the most modern vehicles, this technology will contribute to an increase in safety on the roads as a whole.

Technically speaking, it is conceivable that the platoon concept will be introduced in Europe by 2020. However, whether or not this becomes a reality will depend on regulatory frameworks and the necessary decisions being taken, and will also require a high level of cooperation between the Member States and the partners involved from industry and traffic planning (infrastructure). This includes in particular the coordination of various traffic regulations and legislation in the different countries and a uniform cross-brand system.



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MAN Truck & Bus in Middle East

Since 2006, MAN Truck & Bus Middle East has been the regional representative of MAN Truck & Bus AG which is headquartered in Munich, Germany and the largest company of MAN Group. It is a leading provider of commercial vehicles and buses that are renowned for their robustness, reliability and adherence to high standards of driver and passenger comfort and safety.

MAN Truck & Bus Middle East operates through an extensive network of private capital dealers and importers in 14 countries namely Afghanistan, Bahrain, Iran, Iraq, Jordan, Kuwait, Lebanon, Oman, Pakistan, Qatar, Saudi Arabia, Syria, United Arab Emirates and Yemen. The local coordination office is located in the UAE, Dubai Airport Free Zone and guarantees for efficient sales and after sales support in the Middle Eastern region.

Accommodating for the demanding operating conditions in the Middle East, MAN Truck & Bus Middle East provides full-fledged turn-key solutions for both goods and passenger transportation by road through its light (TGL) , medium (TGM) and heavy-duty (TGS WW) ranges of trucks, and MAN and NEOPLAN buses & coaches that provide basic to VIP luxury transport and travel requirements.

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