



MAN Pakistan Inaugurates Karachi Workshop

With a launch event on December 10, 2015, MAN Diesel & Turbo Pakistan has formally inaugurated its new workshop in Karachi. The new location will offer after sales support to both Diesel & Turbo and Truck & Bus customers. The event was attended by top management of MAN from Middle East and Europe along with top business stakeholders from Karachi.

“Pakistan is an important market for all our business areas“, says Mr. Olaf Gunia, Managing Director, MAN Diesel & Turbo Middle East. “We therefore have started to invest in our business here almost 10 years ago and today employ more than 125 people. We are confident regarding the business outlook and see further opportunities arise, e.g. from infrastructure projects starting in the near future coupled with the trade corridor opening from Gawadar till China.”

MAN Diesel & Turbo oversees a significant installed base in Pakistan in the power plants segment: The 225 MW Atlas plant in Lahore and the 225MW HUBCO plant in Narowal are fired by eleven MAN 18V48/60 engines each. The Atlas plant is also operated by MAN as part of a ten-year Operation & Maintenance contract, while a six-year long term service agreement is in place for Narowal.

MAN Diesel & Turbo Pakistan started in Lahore in 2008. Today, the company employs 126 people in a total of four locations in the country’s industrial capitals and offers after sales services for large bore diesel engines and turbomachinery, including workshops and field service activities.

“Pakistan is among the D-8 countries with an annual growth rate of 7.5% GDP for 2000-2007. This led to high demand of power in the country and MAN Diesel & Turbo decided to have its representation in Pakistan which has proved to be the right decision reflected by profitable growth in the last six years”, says Imran Ghani, Managing Director of MAN Pakistan. “In context of this growth, MAN Diesel & Turbo Pakistan finds it the right time to expand in Pakistan”.

The opening of the Karachi workshop is owing to the increase of capacities to realize the sizeable maintenance contracts the company has undertaken. Moreover, the company will focus on the Marine Sector. The premises is customized in a way to cater the need of South customers and develop its sales and aftersales services for the region showcasing trucks, buses and high speed engines in Karachi.

“MAN Diesel & Turbo Pakistan’s exceptional performance and impeccable credentials were key factors when MAN Truck & Bus decided to choose its representation in Pakistan. We see Pakistan as an important market with a lot of potential”, says Franz

**MAN Diesel & Turbo Pakistan
(Private) Limited**

Ali Asif
Head South Region

MAN Diesel & Turbo Pakistan
Plot H - 3, Sector 5,
Main EBM Causeway
Korangi Industrial Area
Karachi, Pakistan.

Tel (Off) +92 21 35051501 - 2
Fax +92 21 35051503

Press Release

MAN Diesel & Turbo



Press Release
Page 2 / 2

Freiherr von Redwitz, Managing Director, MAN Truck & Bus Middle East. “I am confident that we can deliver a world class value proposition through MAN Diesel & Turbo Pakistan backed by a MAN trained service team, customer oriented mind-set, and our innovative brand heritage to emerge as the leading player in Pakistan’s commercial vehicle industry.”

About MAN Diesel & Turbo

MAN Diesel & Turbo SE, based in Augsburg, Germany, is the world’s leading provider of large-bore diesel engines and turbomachinery for marine and stationary applications. It designs two-stroke and four-stroke engines that are manufactured both by the company and by its licensees. The engines have power outputs ranging from 450 kW to 87 MW. MAN Diesel & Turbo also designs and manufactures gas turbines of up to 50 MW, steam turbines of up to 150 MW and compressors with volume flows of up to 1.5 million m³/h and pressures of up to 1,000 bar. The product range is rounded off by turbochargers, propellers, gas engines and chemical reactors. MAN Diesel & Turbo’s range of goods includes complete marine propulsion systems, turbomachinery units for the oil & gas as well as the process industries and turnkey power plants. Customers receive worldwide after-sales services marketed under the MAN PrimeServ brand. The company employs around 15,000 staff at more than 100 international sites, primarily in Germany, Denmark, France, Switzerland, the Czech Republic, India and China. MAN Diesel & Turbo is a company of the Power Engineering business area of MAN SE.

MAN Truck & Bus in Middle East

Since 2006, MAN Truck & Bus Middle East has been the regional representative of MAN Truck & Bus AG which is headquartered in Munich, Germany and the largest company of MAN Group. It is a leading provider of commercial vehicles and buses that are renowned for their robustness, reliability and adherence to high standards of driver and passenger comfort and safety.

MAN Truck & Bus Middle East operates through an extensive network of private capital dealers and importers in 14 countries namely Afghanistan, Bahrain, Iran, Iraq, Jordan, Kuwait, Lebanon, Oman, Pakistan, Qatar, Saudi Arabia, Syria, United Arab Emirates and Yemen. The local coordination office is located in the UAE, Dubai Airport Free Zone and guarantees for efficient sales and after sales support in the Middle Eastern region.

Accommodating for the demanding operating conditions in the Middle East, MAN Truck & Bus Middle East provides full-fledged turn-key solutions for both goods and passenger transportation by road through its light (TGL) , medium (TGM) and heavy-duty (TGS WW) ranges of trucks, and MAN and NEOPLAN buses that provide basic to VIP luxury transport and travel requirements.

<http://dieselturbo-pakistan.man.eu>