



Press release

MAN Truck & Bus Middle East to Showcase Its Innovative Product Portfolio at Trans4 Qatar

MAN to display MAN TGS WW 4x2 tractor head for construction as well as for urban transport applications

Qatar International Automobiles, the exclusive distributor of MAN Truck & Bus announced its participation at Trans4 - The International Transport and Logistics Industry Exhibition in Qatar where it will highlight MAN's innovative product portfolio and services aimed at reducing the total costs of ownership (TCO) for companies to help them become consistently efficient with their transport fleets.

At Trans4 Qatar, MAN will showcase its latest range of heavy duty construction vehicles – the TGS World Wide – and its wide range of public transport solutions for city, intercity and long-distance passenger transport. Being experts for heavy duty commercial vehicles, the MAN product portfolio consists of various applications within the industry to offer a variety of transport solutions from tippers to transit mixers, from water tankers to concrete pumps, from flat deck cranes to specialized drill rigs – in wheel drive configurations of 4x2, 4x4, 6x2, 6x4, 6x6, 8x4 and 8x8.

Sheikh Fahed Bin Mohammed Bin Fahed Al-Thani, Vice Chairman, FAHED Group of Companies, owner of Qatar International Automobiles said: "Trans4 - The International Transport and Logistics Industry Exhibition is a prominent platform for us to showcase MAN's product innovation and highlight MAN's commitment to supporting the development of infrastructure in line with the Qatar National Vision 2030. With a diverse product range from trucks to buses and a world class service and support network, MAN is well positioned to serve our customers in Qatar and improve on our significant market share of 42 per cent in the commercial vehicle segment."

According to David van Graan, Head of the MAN Center Middle East and Vice President Sales & Marketing, "The Trans4 exhibition in Qatar is a significant opportunity for us to showcase our insights into transportation requirements and our wide product portfolio with a compelling array of vehicles to meet customer needs in Qatar. MAN has been in Qatar for 10 years and we are committed to this market and

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to supporting the infrastructure requirements of the country with our innovative and technologically advanced products through our valued partner Qatar International Automobiles.”

The MAN TGS WW 4x2 tractor head which will be displayed at the MAN stand combines traction and short haul operations for more efficiency. The specifications cater to construction as well as urban transport applications and help to reduce fuel consumption. MAN combines those features with its strong traction chassis for off-road applications as well to meet tough operating conditions in the Middle East.

The TGS WW 4x2 has a new cabin with more space and features for driver comfort with high quality interiors. It has an intelligent MAN BrakeMatic® system, which features Electronic Braking System (EBS) and Anti-Locking Braking System (ABS). It also has the ability to control an ABS/EBS equipped trailer via the on-board computer while being fitted with Anti-Slip Control (ASR) and differential lock for better traction. Fuel consumption gets reduced through the latest common rail technology engines available in EURO2 and EURO3. Operating costs for the TGS WW 4x2 is very low and it has long service intervals due to less wear and tear and GCC specifications for extreme hot weather conditions.

According to Sheikh Fahed Bin Mohammed Bin Fahed Al-Thani, “ QIA has played a significant role within the Fahed Group to bring the latest transport solutions in partnership with world class companies like MAN. It enjoys an excellent reputation among our customer base in Qatar for its commitment in exceeding their expectations over the years and I see a great opportunity to build on this reputation to further grow our market share and support the transport and logistics industry in Qatar.”For more information:

www.mantruckandbus.com/press

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MAN Truck & Bus Middle East

Since 2006, MAN Truck & Bus Middle East has been the regional representative of MAN Truck & Bus AG which is headquartered in Munich, Germany and the largest company of MAN Group. It is a leading provider of commercial vehicles and buses that are renowned for their

robustness, reliability and adherence to high standards of driver and passenger comfort and safety.

MAN Truck & Bus Middle East operates through an extensive network of 35 private capital dealers and importers in 14 countries namely Afghanistan, Bahrain, Iran, Iraq, Jordan, Kuwait, Lebanon, Oman, Pakistan, Qatar, Saudi Arabia, Syria, United Arab Emirates and Yemen.

Accommodating for the demanding operating conditions in the Middle East, MAN Truck & Bus Middle East provides full-fledged turn-key solutions for both goods and passenger transportation by road through its light (TGL) , medium (TGM) and heavy-duty (TGS WW) ranges of trucks, and MAN and NEOPLAN buses that provide basic to VIP luxury transport and travel requirements.

The Transport Efficiency Program from MAN Truck & Bus

The amount of transport and traffic on roads is rising worldwide. At the same time, the long-term dwindling of energy resources is making transport increasingly more expensive. As one of the world's leading manufacturers of buses and trucks, MAN Truck & Bus makes an important contribution to the continued improvement of transport efficiency. MAN offers a comprehensive efficiency program to reduce your total costs of ownership. Transport efficiency, consolidated in the fields of technology, service, the driver and future expertise protects the environment and is added value for our customers.

CONSISTENTLY EFFICIENT

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