



MAN Truck & Bus SRM (Sales Region Middle East & Africa)

## MAN|Finance Paves the Way

Johannesburg, 27.09.11

Providing fleet owners and start-up transport operators with an integrated finance solution customised in accordance with their individual needs is the core function of MAN Financial Services SA (MFS), the captive finance company of MAN Truck & Bus SA which will be represented at the MAN exhibit at the Johannesburg International Motor Show 2011.

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“MFS is geared to support the sales initiatives of MAN Truck & Bus in South Africa and we are looking forward to present our offerings at the show,” says Dr Christian Rosswag, Managing Director, MAN Financial Services SA.

[www.man-mn.co.za](http://www.man-mn.co.za)  
[www.mantruckandbus.com/media](http://www.mantruckandbus.com/media)

MFS representatives will be presenting our Finance and Insurance products to existing and prospective customers at the MAN exhibition stand, says Dr Rosswag.

“Our Insurance products are specifically aimed at truck and bus operators, incorporating mainly the MAN and VW commercial vehicle portfolios. MFS does however cater for other brands to accommodate customers with mixed fleets.

“We specifically look forward to discussing our Full Service Leasing offering with larger customers that have historically been purchasing vehicles predominantly on a cash basis. We believe we can add value to their operations by assisting with the structuring of cost effective rental solutions.”

“We also welcome the opportunity to discuss the MFS Rental product we have developed with the IDC (Industrial Development Corporation) and MAN to assist small and emerging entrepreneurs in gaining access to asset-based finance subject to viable contracts or a deserving business case,” concludes Dr Rosswag.

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## For further information

[www.mantruckandbus.com/media](http://www.mantruckandbus.com/media)

MAN Truck & Bus AG, headquartered in Munich, Germany, is the largest company of the MAN Group and a leading international supplier of efficient commercial vehicles and innovative transport solutions. In fiscal 2010 the enterprise, with around 31,000 employees, posted sales of more than 55,000 trucks and over 5,400 buses and bus chassis of the MAN and NEOPLAN brands worth 7.4 billion euros.