



## **Construction and transport vehicles – all from a single source**

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### **MAN is poised to launch the new TGE in the light commercial vehicles segment.**

As with its heavy truck business, the primary focus will be on the construction sector, in addition to the transportation of goods. An all-inclusive support package will assist customers in their future decision-making. With everything provided from a single source, customers will be able to order construction trucks, panel vans, flatbed trucks and combi-vans for use in specific industries such as construction.

The standard features of a commercial vehicle often do not meet customer requirements. Once purchased, a large proportion of all transporter vans are sent to a body builder to be customised for use in specific industries, for example construction sites, municipal operations, logistics or emergency services. MAN intends to simplify this procedure for the TGE from a customer perspective, with the new vehicle series conceived as a sales pitch, a financing offer, a sales contract – everything from a single source on site. The company is currently working with leading vehicle body manufacturers to draw up plans for bespoke industry solutions for tippers, transportation cases, refrigerated vehicles and mobile workshop vehicles.

MAN will naturally apply its prominence and experience in the construction industry to the TGE and be on hand to provide customers with its usual expert advice on structural and civil engineering, but this time in the light commercial vehicle segment. The professional support and comprehensive range of services of the truck business will also set new standards in the TGE segment and prove to be a winner in the long term, in particular the 24-hour customer support.

The new TGE will make its debut at IAA Commercial Vehicles in September this year. From 2017, MAN will be a full-range supplier offering commercial vehicles ranging from 3 to 44 tonnes with the TGE, TGL, TGM, TGS and TGX series.

MAN Truck & Bus is one of Europe's leading manufacturers of commercial vehicles and supplier of transport solutions, with revenues of approximately €9 billion a year (2015). The product portfolio includes trucks, buses and diesel engines, as well as services related to passenger and cargo transport. MAN Truck & Bus employs more than 35,500 people worldwide.

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