



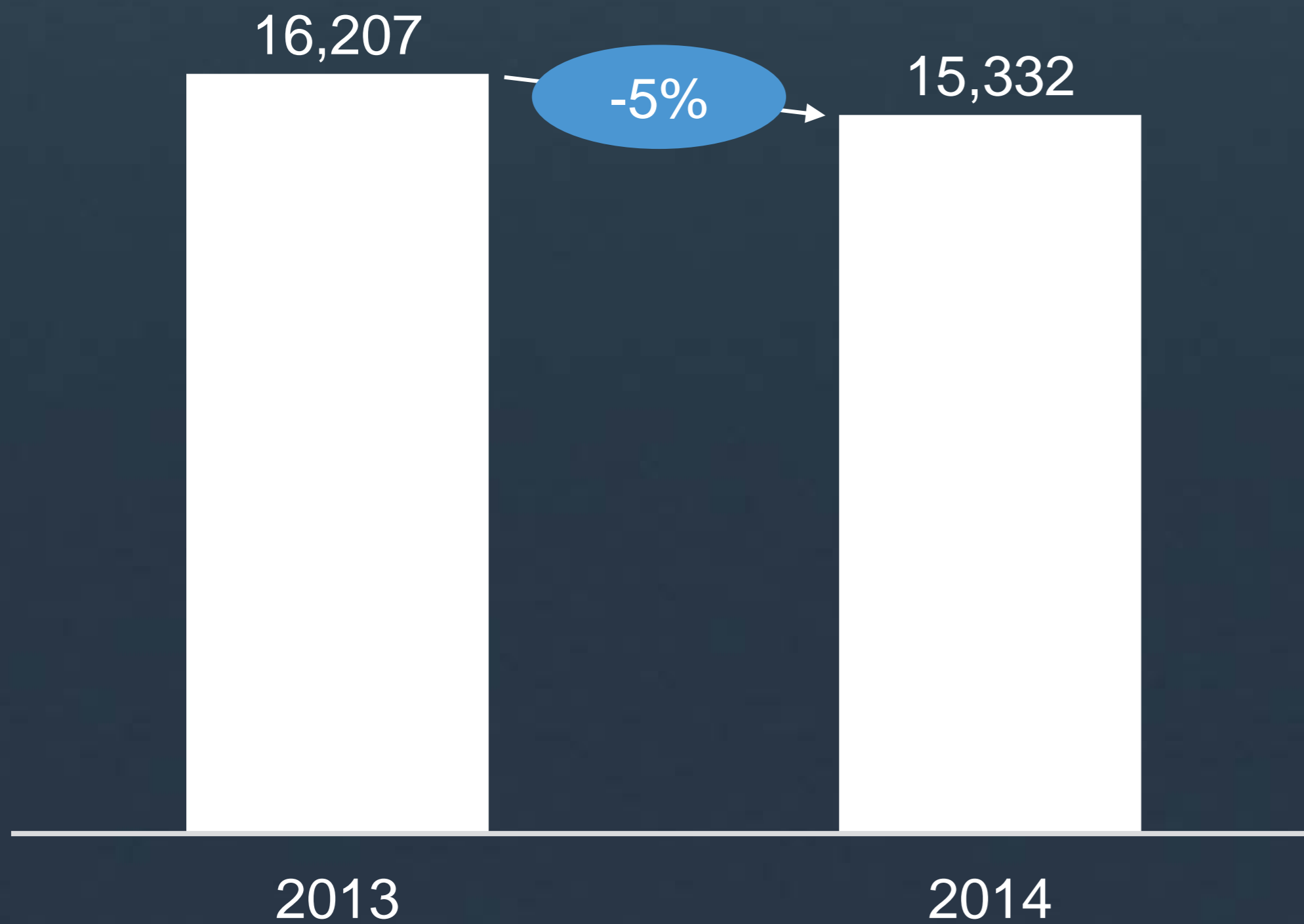
Annual General Meeting

2015

Order Intake 2014

MAN Group

€ million



By division

€ million

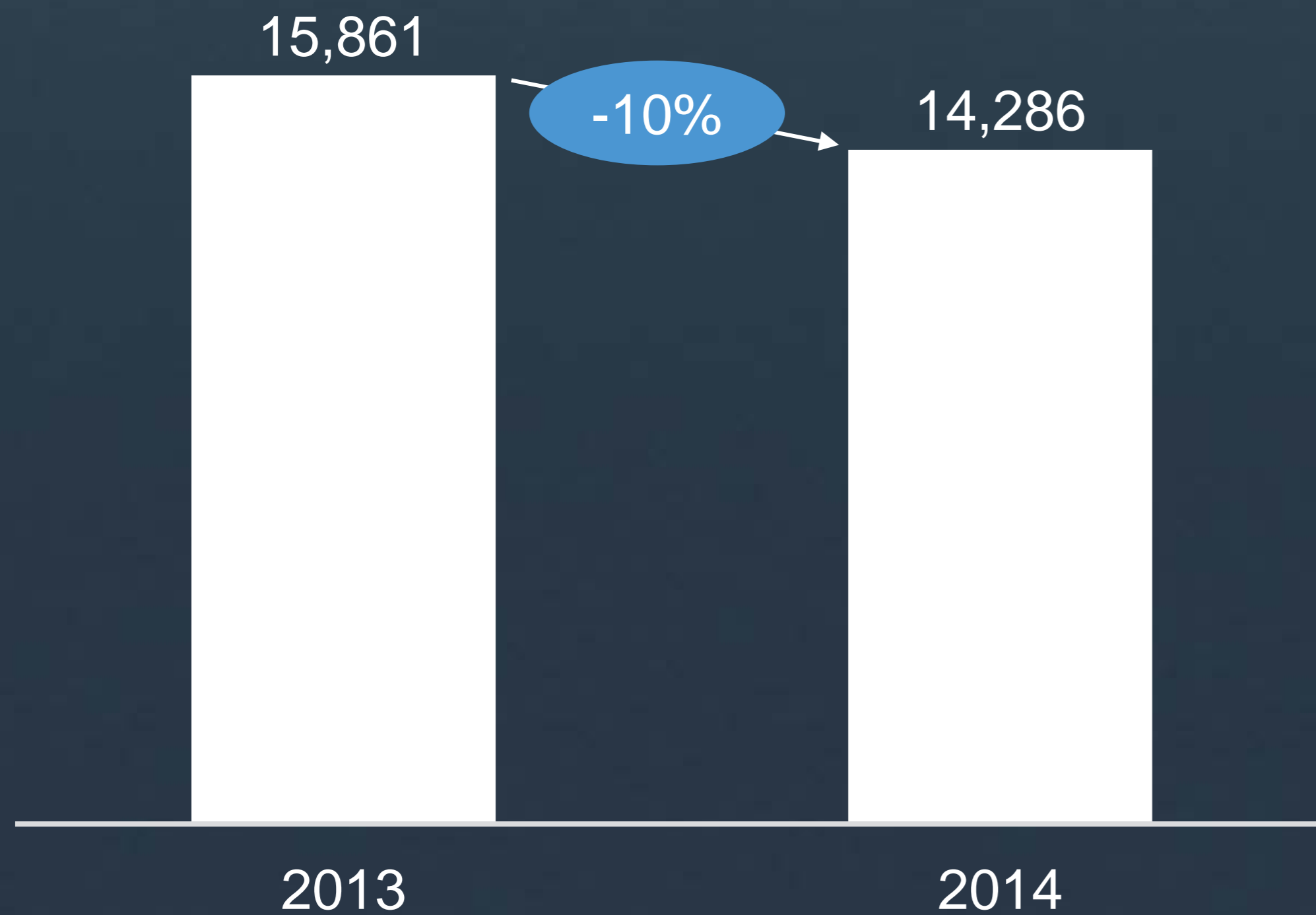
	2013	2014	Δ
Order intake CV (units)	137,743	121,748	-12%
MAN Truck & Bus	9,551	9,269	-3%
MAN Latin America	2,955	2,253	-24%
Commercial Vehicles ¹⁾	12,506	11,429	-9%
MAN Diesel & Turbo	3,407	3,280	-4%
Renk	504	666	+32%
Power Engineering ¹⁾	3,911	3,929	0%

¹⁾ Consolidated presentation of business areas starting in 2014.

Sales Revenue 2014

MAN Group

€ million



By division

€ million

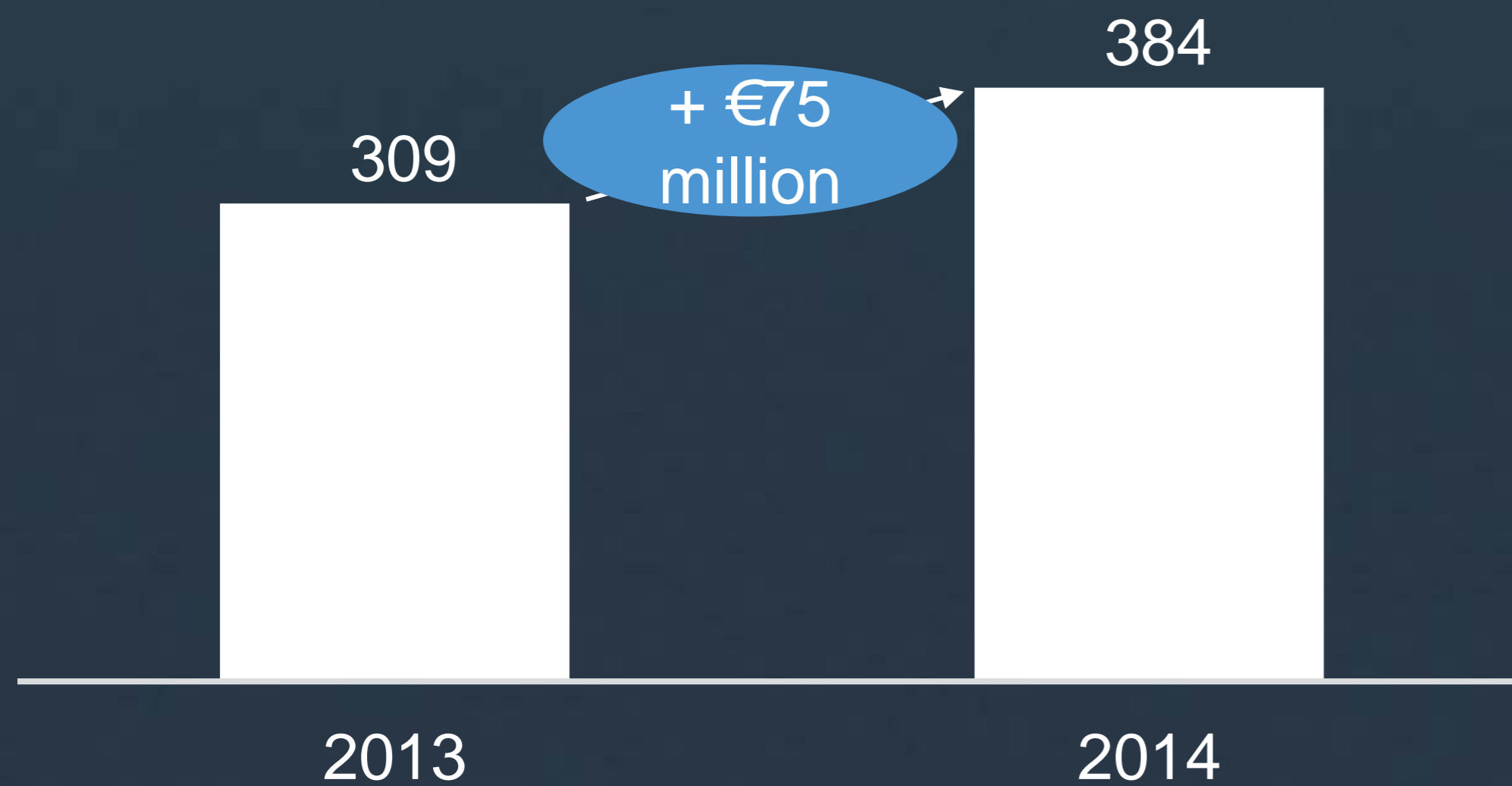
	2013	2014	Δ
Sales CV (units)	140,333	120,088	-14%
MAN Truck & Bus	9,251	8,412	-9%
MAN Latin America	2,955	2,253	-24%
Commercial Vehicles ¹⁾	12,207	10,577	-13%
MAN Diesel & Turbo	3,390	3,273	-3%
Renk	485	480	-1%
Power Engineering ¹⁾	3,875	3,732	-4%

¹⁾ Consolidated presentation of business areas starting in 2014.

Operating Profit/Loss 2014

MAN Group

€ million



By division

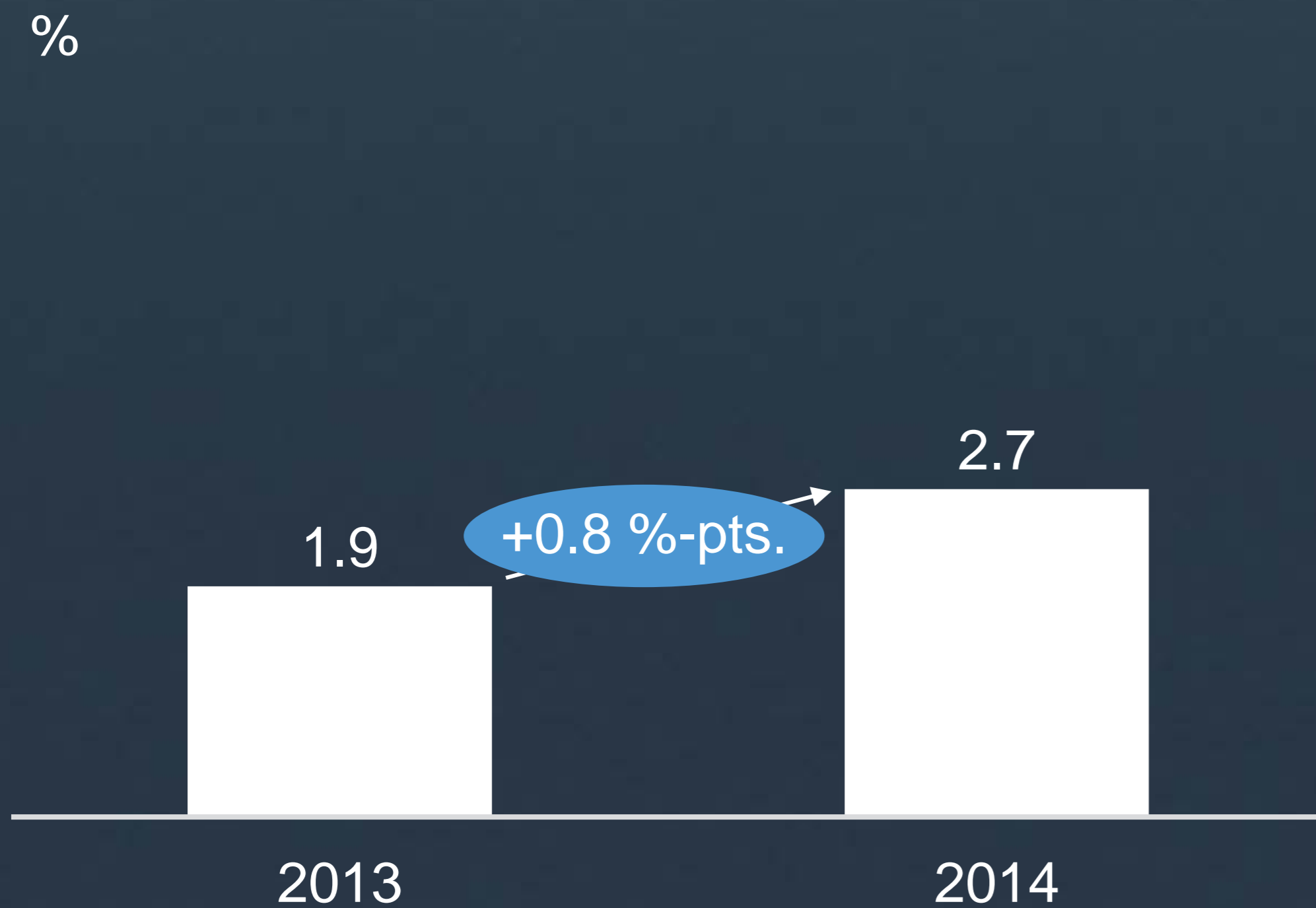
€ million

	2013	2014	Δ
MAN Truck & Bus	244	152	-92
MAN Latin America	220	65	-155
Commercial Vehicles ¹⁾	464	221	-243
MAN Diesel & Turbo	-41	206	+247
Renk	66	72	+6
Power Engineering ¹⁾	25	278	+253

¹⁾ Consolidated presentation of business areas starting in 2014.

Operating Return on Sales 2014

MAN Group



By division

%	2013	2014	Δ
MAN Truck & Bus	2.6	1.8	-0.8
MAN Latin America	7.4	2.9	-4.5
Commercial Vehicles ¹⁾	3.8	2.1	-1.7
MAN Diesel & Turbo	-1.2	6.3	+7.5
Renk	13.5	15.0	+1.5
Power Engineering ¹⁾	0.6	7.5	+6.9

¹⁾ Consolidated presentation of business areas starting in 2014.

Annual Cash Compensation Payment

- As a result of the DPLTA, MAN SE will not distribute any further dividends, starting in fiscal 2014.
- Instead, Truck & Bus GmbH agrees to make annual cash compensation payments of **€3.07** per common or preferred share for the full fiscal year as reasonable compensation to MAN SE free float shareholders for the duration of the DPLTA.

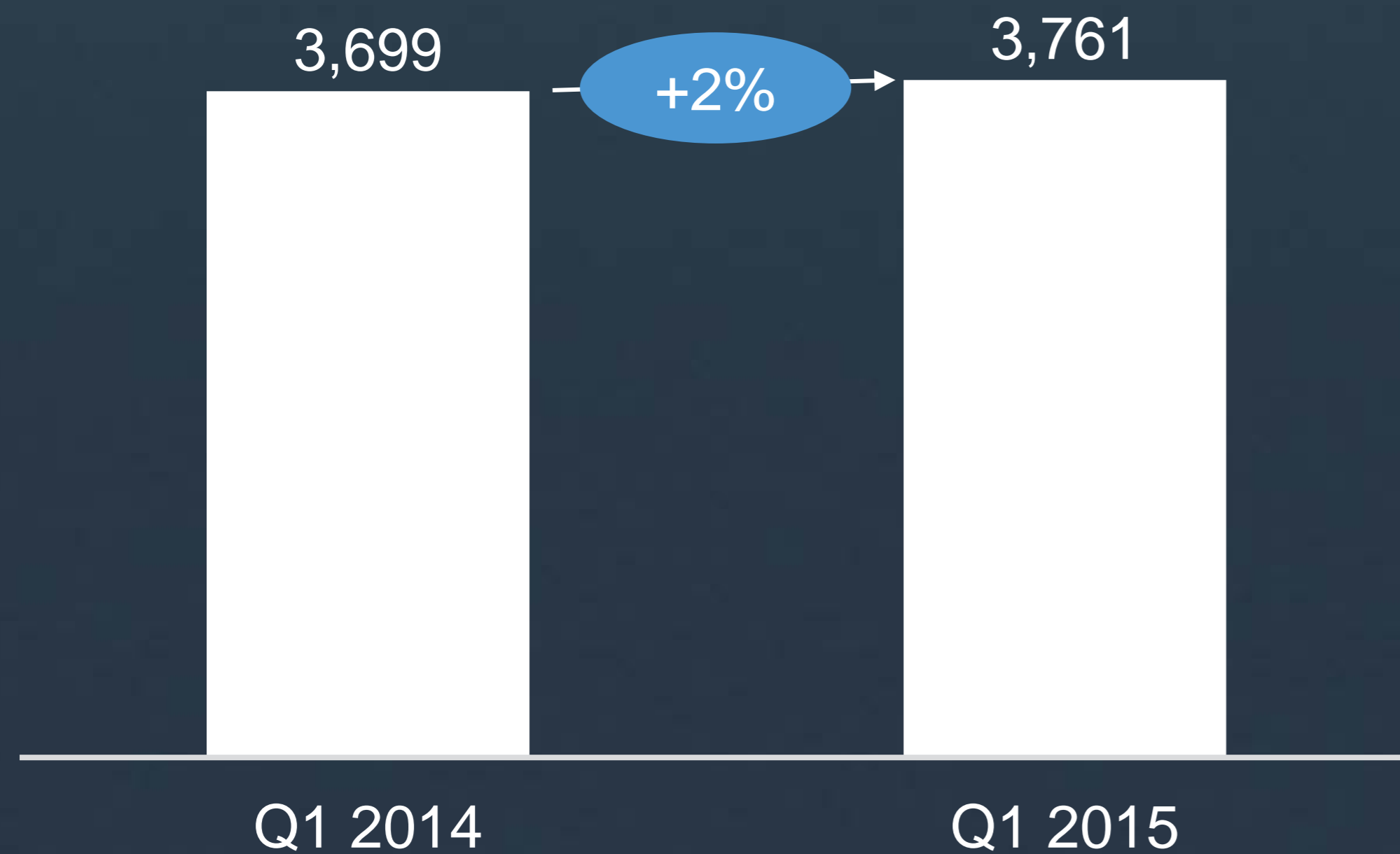
Performance of MAN Common Shares



Order Intake Q1 2015

MAN Group

€ million



By division

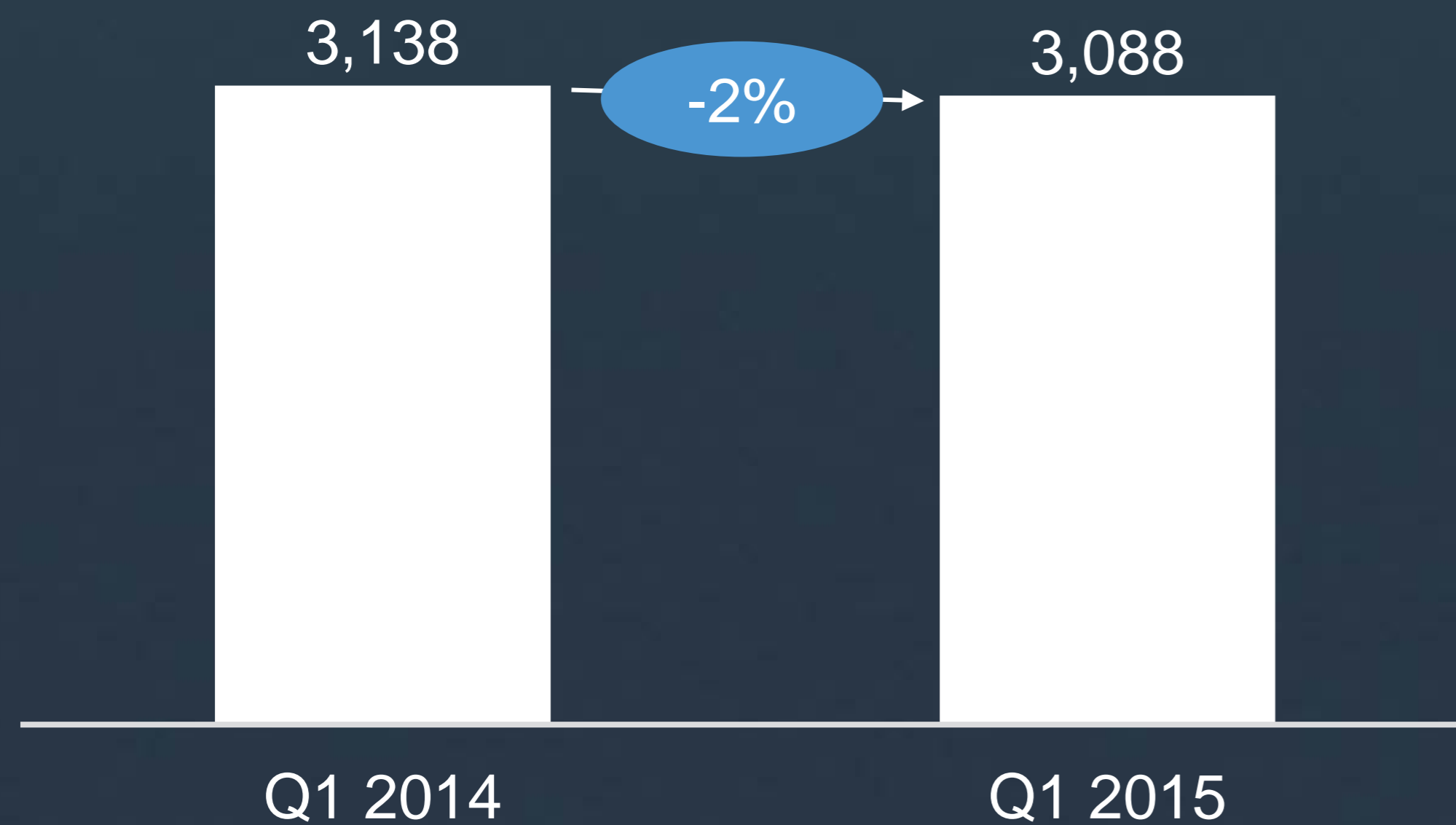
€ million

	Q1 2014	Q1 2015	Δ
Order intake CV (units)	29,772	27,392	-8%
MAN Truck & Bus	2,267	2,529	+12%
MAN Latin America	570	290	-49%
Commercial Vehicles	2,800	2,788	0%
MAN Diesel & Turbo	786	827	+5%
Renk	125	164	+32%
Power Engineering	905	987	+9%

Sales Revenue Q1 2015

MAN Group

€ million



By division

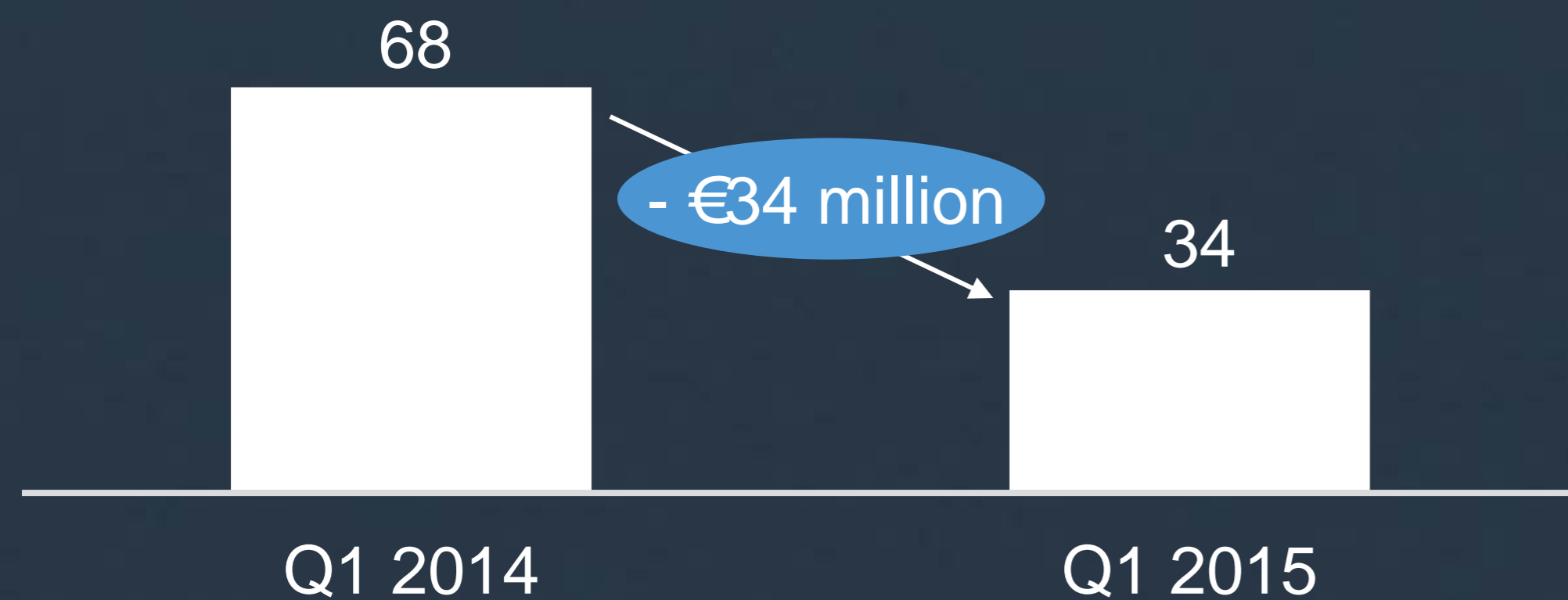
€ million

	Q1 2014	Q1 2015	Δ
Sales CV (units)	26,386	22,050	-16%
MAN Truck & Bus	1,782	2,020	+13%
MAN Latin America	570	290	-49%
Commercial Vehicles	2,336	2,292	-2%
MAN Diesel & Turbo	700	697	0%
Renk	108	106	-2%
Power Engineering	804	800	0%

Operating profit Q1 2015

MAN Group

€ million



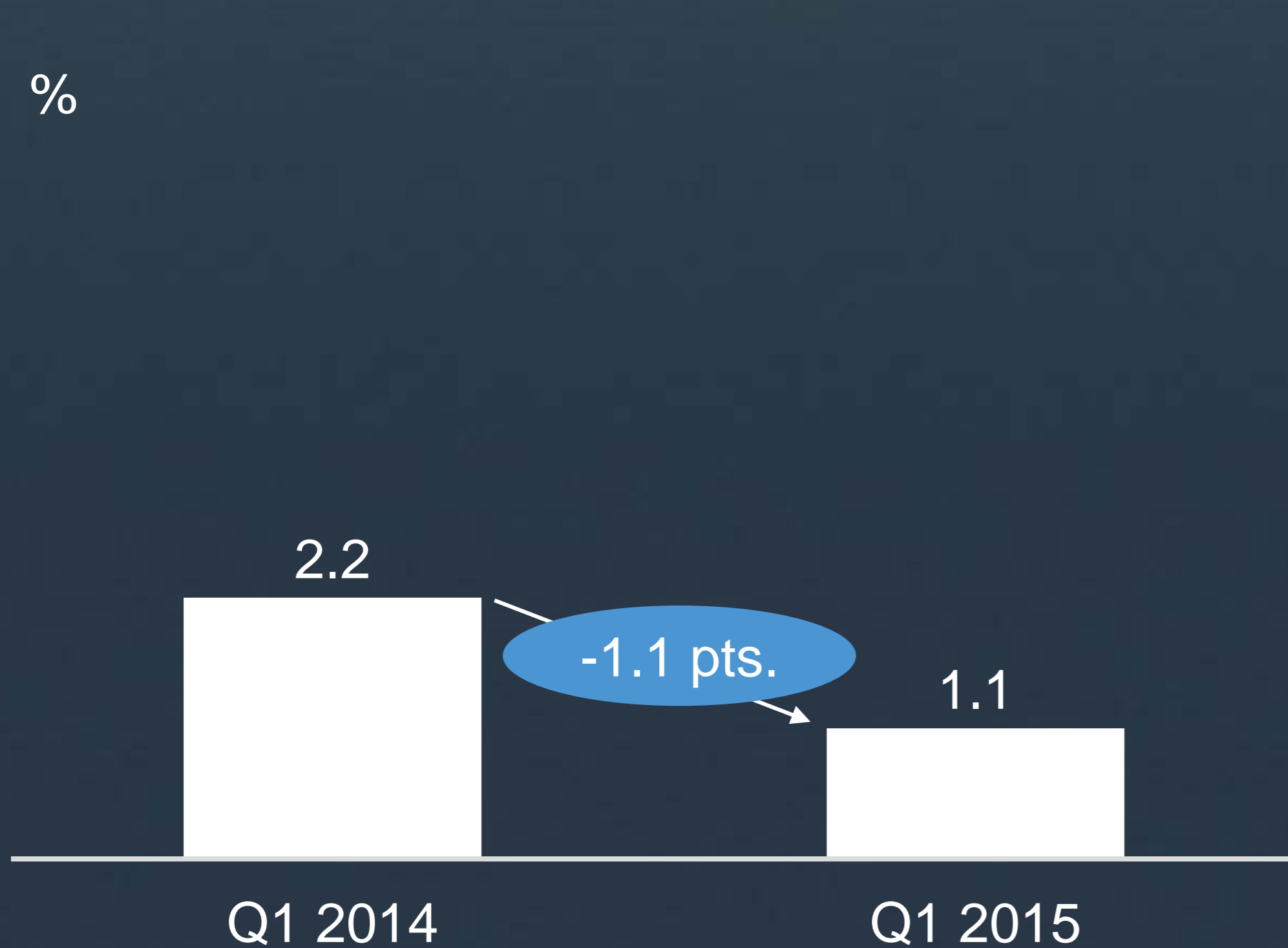
By division

€ million

	Q1 2014	Q1 2015	Δ
MAN Truck & Bus	11	28	+17
MAN Latin America	32	-12	-44
Commercial Vehicles	42	11	-31
MAN Diesel & Turbo	33	39	+6
Renk	14	13	-1
Power Engineering	47	52	+5

Operating Return on Sales Q1 2015

MAN Group



By division

%	Q1 2014	Q1 2015	Δ
MAN Truck & Bus	0.6	1.4	+0.8
MAN Latin America	5.5	-4.1	-9.6
Commercial Vehicles	1.8	0.5	-1.3
MAN Diesel & Turbo	4.8	5.7	+0.9
Renk	12.8	11.9	-0.9
Power Engineering	5.9	6.5	+0.6