



After-Sales

Augsburg, 08.03.12

MAN Diesel & Turbo receives order for the maintenance of cruise liners

Service Agreement with Norwegian Cruise Line

MAN Diesel & Turbo has received an order from the US-based cruise liner company Norwegian Cruise Line for the maintenance of the engines on nine of the fleet's cruise liners. The service agreement runs for four years and is being handled by the MAN PrimeServ service office in Fort Lauderdale, Florida, USA. Besides the maintenance work it also covers the supply of spare parts. During the term of the agreement, two further Norwegian cruise ships will be put into service which will then also be incorporated into the contract. The order is worth US\$ 30 million.

"MAN Diesel & Turbo has been a partner to Norwegian for many years," said Brian Swensen, Senior Vice President of Technical Operations & Refurbishment for Norwegian Cruise Line. "We are pleased to enter into this service agreement for the maintenance of the engines on nine of our vessels."

"The order from Norwegian Cruise Line represents a milestone for MAN Diesel & Turbo and for our service brand MAN PrimeServ," says Dr. Stephan Timmermann, the Executive Board Member of MAN Diesel & Turbo responsible for the Engines & Marine Systems and After-Sales Strategic Business Units. "It is one of the first service agreements of its kind with one of our major customers and constitutes a key After-Sales success in a very exciting cruise liner business."

To date, 52 MAN engines with 542 cylinders from various series have been produced for Norwegian Cruise Line's vessels, including the world's first Common Rail conversion. The company's next ship with MAN engines, "Norwegian Breakaway", will be launched in April 2013.

About MAN Diesel & Turbo

MAN Diesel & Turbo SE, based in Augsburg, Germany, is the world's leading provider of large-bore diesel engines and turbomachinery for marine and stationary applications. It designs two-stroke and four-stroke engines that are manufactured both by the company and by its licensees. The engines have power outputs ranging from 450 kW to 87 MW. MAN Diesel & Turbo also designs and manufactures gas turbines of up to 50 MW, steam turbines of up to 150 MW and compressors with volume flows of up to 1.5 million m³/h and pressures of up to 1,000 bar. The product range is rounded off by turbochargers, CP propellers, gas engines and chemical reactors. MAN Diesel & Turbo's range of goods includes complete marine propulsion systems, turbomachinery units for the oil & gas as well as the process industries and turnkey power plants. Customers receive worldwide

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after-sales services marketed under the MAN PrimeServ brand. The company employs around 14,000 staff at more than 100 international sites, primarily in Germany, Denmark, France, Switzerland, the Czech Republic, India and China. MAN Diesel & Turbo is a company of the Power Engineering business area of MAN SE, which is listed on the DAX share index of the 30 leading companies in Germany.