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MAN Diesel & Turbo strengthens its presence in the Middle East

Long-term service agreement with Petroleum Development Oman - extra workshop for the MAN PrimeServ network.

Petroleum Development Oman (PDO) has concluded a comprehensive service contract with MAN Diesel & Turbo for the long-term servicing of 50 turbocompressors in Oman. Together with its local partner Oman Holdings International (OHI), MAN Diesel & Turbo is also investing in the construction of a service shop for Turbomachinery repairs in the capital Muscat, thereby strengthening its service capacity in Oman and the Middle East as part of a regionalization strategy.

Raoul Restucci, Managing Director of PDO: "It is a real privilege and it's wonderful to see the commitment shown to our industry and to Oman. It is In-Country-Value in action, delivering a huge opportunity with world-class capabilities and with established partners we know so well, OHI and MAN Diesel and Turbo."

Dr. Uwe Lauber, CEO of MAN Diesel & Turbo: "Investment in the construction of a further service shop in the region will enable us to offer PDO even better local service as a respected customer. At the same time, we are extending our presence in the Middle East and strengthening our service capacity in a region characterized by oil and gas production."

In addition to consultancy services and spare parts provision, the service agreement also includes the long-term deployment of experienced MAN field service staff and local Omani staff on a permanent basis at various sites of PDO. As part of the workshop set-up, this will be supplemented by training and professional development of more Omani technicians. While continuing its successful partnership with OHI, MAN Diesel & Turbo is thus also fulfilling the requirements of the Oman In-Country-Value program. The company will be the first original equipment manufacturer of turbomachinery to have its own local workshop in Oman, providing repairs for rotating equipment and other machinery.

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(MDT_PM_Service_PDO.jpg) Natural gas field in Oman: a new workshop will enable MAN Diesel & Turbo to consolidate its turbomachinery service offer in the region.

About MAN Diesel & Turbo

Based in Augsburg, MAN Diesel & Turbo is the world's leading supplier of large diesel engines and turbomachinery. MAN Diesel & Turbo employs around 14,900 staff at more than 100 international sites, primarily in Germany, Denmark, France, Switzerland, the Czech Republic, India and China. The product portfolio includes two- and four-stroke engines for maritime and stationary applications, turbochargers and propellers as well as gas and steam turbines, compressors and chemical reactors. Complete solutions such as ship propulsion systems, engine power stations and turbomachinery sets for the oil and gas and process industry round off the scope of supply and services. Customers receive worldwide after-sales services marketed under the MAN PrimeServ brand.